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Accrual Basis

Oklahoma Food Cooperative
Profit & Loss By Month
 January through September 2011

	Jan 11	Feb 11	Mar 11	Apr 11	May 11	Jun 11	Jul 11	Aug 11	Sep 11	TOTAL
Ordinary Income/Expense										
Income										
4000 · Coop Fees Producer	6,631.68	6,576.38	6,770.96	7,879.69	6,545.83	7,370.96	6,695.77	6,061.61	6,354.30	60,887.18
4005 · Coop Fees Customer	6,582.56	6,557.94	6,696.78	7,824.30	6,327.02	7,275.79	6,629.82	5,943.62	6,288.33	60,126.16
4010 · Home Delivery Income	236.00	278.00	103.00	303.00	291.00	244.00	292.00	329.00	326.00	2,402.00
4020 · Sales Income	24.30	196.10	61.15	336.75	98.50	61.00	2.40	81.00	37.50	898.70
4021 · Advertising Income	0.00	0.00	0.00	0.00	158.90	83.00	39.60	39.60	49.00	370.10
4030 · Missing Item Penalty Income	10.00	8.00	17.00	27.00	214.00	64.00	71.00	55.00	31.00	497.00
4050 · Interest Income	3.72	3.37	12.86	10.95	11.27	11.00	11.06	10.99	10.83	86.05
4060 · Sales Tax Discount	70.96	91.34	53.47	63.75	-31.68	54.18	61.71	53.10	68.97	485.80
4075 · Membership Donation Income	0.00	50.00	0.00	0.00	0.00	0.00	0.00	50.00	0.00	100.00
Total Income	13,559.22	13,761.13	13,715.22	16,445.44	13,614.84	15,163.93	13,803.36	12,623.92	13,165.93	125,852.99
Cost of Goods Sold										
5000 · Products Sold	-66,130.86	-65,984.33	-67,357.67	-78,693.11	-63,512.82	-73,389.33	-66,866.74	-59,688.50	-63,170.01	-604,793.37
5500 · Producer Payments	66,292.80	65,867.07	67,561.69	78,699.11	63,539.21	73,389.33	66,864.74	59,737.50	63,362.51	605,313.96
Total COGS	161.94	-117.26	204.02	6.00	26.39	0.00	-2.00	49.00	192.50	520.59
Gross Profit	13,397.28	13,878.39	13,511.20	16,439.44	13,588.45	15,163.93	13,805.36	12,574.92	12,973.43	125,332.40
Expense										
6000 · Delivery Day Expenses										
6001 · Dry Ice and Ice Expense	1,005.01	780.76	780.76	835.97	843.00	1,055.40	1,348.50	1,234.50	1,055.40	8,939.30
6003 · Supplies	118.08	25.76	101.56	35.85	236.12	23.81	120.26	98.63	271.18	1,031.25
6005 · Equipment Rental	209.56	1,329.99	530.38	565.23	447.79	610.50	560.74	620.54	508.10	5,382.83
6007 · Work Credits	4,468.79	3,964.32	4,906.27	3,525.50	3,873.06	4,034.68	3,279.55	2,820.30	2,648.05	33,520.52
6009 · Volunteer Food Table D-Day	151.39	57.89	13.35	89.24	56.29	118.22	46.27	51.69	228.00	812.34
6010 · Toner & Ink	0.00	439.35	0.00	0.00	29.25	29.25	0.00	234.89	0.00	732.74
6011 · Depreciation - Trailers	331.13	331.13	331.13	331.13	331.13	331.13	331.13	331.13	331.13	2,980.17
6060 · Equipment										
6061 · Ice Chests and Tables	0.00	0.00	0.00	309.34	313.26	0.00	121.20	0.00	0.00	743.80
6060 · Equipment - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	23.83	0.00	23.83
Total 6060 · Equipment	0.00	0.00	0.00	309.34	313.26	0.00	121.20	23.83	0.00	767.63
6320 · Home Delivery Paid	150.00	150.00	165.00	255.00	105.00	360.00	105.00	330.00	255.00	1,875.00
6325 · Items Damaged by Coop	34.50	33.70	4.00	19.00	22.00	54.60	26.50	65.00	20.85	280.15
6330 · Items Lost by Coop	219.03	237.56	267.77	268.04	161.09	220.04	274.58	-10.78	209.75	1,847.08
6350 · Mileage Paid for Routes	385.20	934.29	659.48	1,339.14	796.70	982.77	826.20	1,064.38	935.09	7,923.25
Total 6000 · Delivery Day Expenses	7,072.69	8,284.75	7,759.70	7,573.44	7,214.69	7,820.40	7,039.93	6,864.11	6,462.55	66,092.26
6050 · Admin Expenses										
6051 · Dues, Memberships, Subscription	0.00	26.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26.00
6052 · Bank Charges	139.39	117.94	150.57	113.72	152.73	112.19	125.60	139.89	118.80	1,170.83
6053 · Outreach	0.00	0.00	0.00	0.00	0.00	105.00	75.00	0.00	55.00	235.00
6054 · Research/Surveys	0.00	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00
6056 · Bad Debts	-66.91	-384.14	88.66	12.43	-406.79	64.57	-21.15	28.06	-1,081.62	-1,766.89
6057 · Depreciation-Computers/Software	95.98	95.98	95.98	113.04	113.04	113.04	113.04	113.04	125.77	978.91

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Oklahoma Food Cooperative Profit & Loss By Month January through September 2011

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6058 · Computer Maintenance & Repair	0.00	0.00	0.00	36.00	19.00	0.00	0.00	0.00	0.00	55.00
6059 · Advertising and Promotion	0.00	0.00	0.00	45.47	-45.47	50.00	77.50	50.00	0.00	177.50
6065 · Insurance	200.01	201.60	843.05	200.01	196.00	135.41	200.01	585.57	482.07	3,043.73
6072 · Accounting Fees	1,183.84	1,489.96	764.00	595.16	647.24	515.76	627.48	596.00	1,190.26	7,609.70
6073 · Licenses and Permits	0.00	0.00	0.00	0.00	0.00	0.00	0.00	17.00	0.00	17.00
6075 · Postage	0.00	87.56	0.00	88.88	46.00	0.44	106.30	1.88	44.00	375.06
6076 · Telephone	64.00	63.98	60.02	60.14	59.94	59.96	60.66	64.76	64.97	558.43
6090 · Travel	0.00	159.42	0.00	84.15	0.00	0.00	0.00	0.00	21.57	265.14
6095 · Taxes - Business	0.00	0.00	0.00	296.48	0.00	0.00	0.00	0.00	0.00	296.48
6100 · Admin Supplies										
6110 · Stationery and Printing	0.00	0.00	137.05	29.25	45.47	0.00	17.72	0.00	0.00	229.49
6115 · Office Supplies	153.59	104.02	327.29	59.55	49.62	85.50	262.66	0.00	107.77	1,150.00
6100 · Admin Supplies - Other	0.00	0.00	49.62	0.00	-49.62	0.00	0.00	0.00	0.00	0.00
Total 6100 · Admin Supplies	153.59	104.02	513.96	88.80	45.47	85.50	280.38	0.00	107.77	1,379.49
6360 · Paypal Fees Paid	949.39	974.16	901.32	1,126.60	984.42	1,038.59	1,021.36	891.14	928.89	8,815.87
6361 · GM Miscellaneous Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.17	0.00	2.17
Total 6050 · Admin Expenses	2,719.29	3,186.48	3,417.56	2,860.88	1,811.58	2,280.46	2,666.18	2,489.51	2,057.48	23,489.42
6074 · Producer Inspections										
6077 · Inspection fees pd to inspector	0.00	200.00	575.00	25.00	0.00	50.00	25.00	100.00	0.00	975.00
6078 · Inspection Travel Expense	0.00	727.50	457.00	21.27	0.00	40.29	25.50	195.06	120.87	1,587.49
Total 6074 · Producer Inspections	0.00	927.50	1,032.00	46.27	0.00	90.29	50.50	295.06	120.87	2,562.49
6200 · Website										
6220 · Website Maintenance	0.00	180.00	0.00	80.00	60.00	80.00	0.00	0.00	0.00	400.00
6240 · Internet Expense	211.99	211.98	208.01	232.02	207.96	219.96	208.66	203.61	203.61	1,907.80
6250 · Depreciation-Software Developm	492.14	506.58	510.47	534.08	548.54	587.15	542.10	554.04	554.04	4,829.14
Total 6200 · Website	704.13	898.56	718.48	846.10	816.50	887.11	750.76	757.65	757.65	7,136.94
6400 · Payroll Expense										
6401 · General Manager	2,123.08	2,123.08	2,123.08	2,123.08	2,123.08	2,123.08	2,123.08	2,123.08	2,123.08	19,107.72
6402 · Financial Manager	0.00	0.00	0.00	0.00	0.00	0.00	0.00	867.00	1,521.00	2,388.00
6403 · Producer Care Manager	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	434.52	434.52
6412 · Route Coordination Manager	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	422.88	422.88
6413 · Customer Care Manager	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	40.00	40.00
6499 · Payroll Tax Expense	200.64	200.64	200.64	200.64	200.64	200.64	273.17	571.84	608.15	2,657.00
6798 · Payroll Processing Fees	91.28	91.28	91.28	91.28	91.28	91.28	203.28	206.28	271.28	1,228.52
6400 · Payroll Expense - Other	0.00	0.00	0.00	0.00	0.00	0.00	784.22	1,108.78	0.00	1,893.00
Total 6400 · Payroll Expense	2,415.00	2,415.00	2,415.00	2,415.00	2,415.00	2,415.00	3,383.75	4,876.98	5,420.91	28,171.64
6500 · Contract Worker Expenses										
6501 · Contract Worker Warehouse	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6570 · Bookkeeping Contract Labor	2,051.50	1,437.50	1,304.00	2,219.50	812.50	1,658.00	1,492.00	1,401.00	1,509.50	13,885.50
Total 6500 · Contract Worker Expenses	2,051.50	1,437.50	1,304.00	2,219.50	812.50	1,658.00	1,492.00	1,401.00	1,509.50	13,885.50
6600 · Low Income Membership Expense	0.00	50.00	0.00	0.00	0.00	0.00	0.00	50.00	0.00	100.00

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Profit & Loss By Month
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	Jan 11	Feb 11	Mar 11	Apr 11	May 11	Jun 11	Jul 11	Aug 11	Sep 11	TOTAL
6700 · Education Expense										
6710 · Meeting Expense	343.18	679.94	295.54	50.00	900.00	0.00	0.00	0.00	0.00	2,268.66
Total 6700 · Education Expense	343.18	679.94	295.54	50.00	900.00	0.00	0.00	0.00	0.00	2,268.66
7500 · Cost of Products for Sales										
7501 · Production Cost of Fundraiser	7.48	59.28	8.92	96.82	54.76	19.33	0.00	28.00	9.85	284.44
Total 7500 · Cost of Products for Sales	7.48	59.28	8.92	96.82	54.76	19.33	0.00	28.00	9.85	284.44
8000 · OP Center Expenses										
8001 · OP Center Rent	800.00	900.00	900.00	900.00	900.00	900.00	900.00	1,000.00	1,000.00	8,200.00
8002 · OP Center Maintenance	0.00	0.00	0.00	0.00	0.00	290.00	145.00	155.78	145.00	735.78
8003 · OP Center Utilities	32.75	131.07	131.07	148.84	112.42	203.70	190.61	248.74	243.70	1,442.90
8004 · OP Center Repairs	65.36	0.00	0.00	45.00	0.00	0.00	31.26	0.00	0.00	141.62
8007 · OP Center Depreciation	766.32	766.32	766.32	766.32	766.32	766.32	766.32	766.32	766.32	6,896.88
8008 · OP Center Alarm	110.00	0.00	0.00	0.00	0.00	132.00	0.00	0.00	0.00	242.00
8000 · OP Center Expenses - Other	104.26	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	104.26
Total 8000 · OP Center Expenses	1,878.69	1,797.39	1,797.39	1,860.16	1,778.74	2,292.02	2,033.19	2,170.84	2,155.02	17,763.44
9002 · ST Flow through	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
9003 · CF Flow through	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Expense	17,191.96	19,736.40	18,748.59	17,968.17	15,803.77	17,462.61	17,416.31	18,933.15	18,493.83	161,754.79
Net Ordinary Income	-3,794.68	-5,858.01	-5,237.39	-1,528.73	-2,215.32	-2,298.68	-3,610.95	-6,358.23	-5,520.40	-36,422.39
Other Income/Expense										
Other Income										
Other Income	0.00	36.79	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36.79
Total Other Income	0.00	36.79	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36.79
Other Expense										
9500 · System Miscalculation Correctio	0.00	0.00	0.00	0.00	0.00	0.00	0.00	70.68	0.00	70.68
9700 · Other Non-operating Expense	0.00	0.00	0.00	0.00	0.00	2,527.15	0.00	0.00	0.00	2,527.15
9900 · Income Tax Expense	113.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	113.97
Total Other Expense	113.97	0.00	0.00	0.00	0.00	2,527.15	0.00	70.68	0.00	2,711.80
Net Other Income	-113.97	36.79	0.00	0.00	0.00	-2,527.15	0.00	-70.68	0.00	-2,675.01
Net Income	-3,908.65	-5,821.22	-5,237.39	-1,528.73	-2,215.32	-4,825.83	-3,610.95	-6,428.91	-5,520.40	-39,097.40