

## Oklahoma Food Cooperative Profit & Loss Prev Year Comparison July 2011

	Jul 11	Jul 10	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4000 · Coop Fees Producer	6,695.77	6,454.83	240.94	3.7%
4005 · Coop Fees Customer	6,629.82	6,357.91	271.91	4.3%
4010 · Home Delivery Income	292.00	240.00	52.00	21.7%
4020 · Sales Income	2.40	72.00	-69.60	-96.7%
4021 · Advertising Income	39.60	0.00	39.60	100.0%
4030 · Missing Item Penalty Income	71.00	44.00	27.00	61.4%
4050 · Interest Income	11.06	3.20	7.86	245.6%
4060 · Sales Tax Discount	61.71	62.73	-1.02	-1.6%
<b>Total Income</b>	13,803.36	13,234.67	568.69	4.3%
<b>Cost of Goods Sold</b>				
5000 · Products Sold	-66,866.74	-64,245.98	-2,620.76	-4.1%
5500 · Producer Payments	66,864.74	64,357.70	2,507.04	3.9%
<b>Total COGS</b>	-2.00	111.72	-113.72	-101.8%
<b>Gross Profit</b>	13,805.36	13,122.95	682.41	5.2%
<b>Expense</b>				
<b>6000 · Delivery Day Expenses</b>				
6001 · Dry Ice and Ice Expense	1,348.50	624.00	724.50	116.1%
6003 · Supplies	120.26	286.12	-165.86	-58.0%
6005 · Equipment Rental	560.74	243.51	317.23	130.3%
6007 · Work Credits	3,279.55	4,612.43	-1,332.88	-28.9%
6009 · Volunteer Food Table D-Day	46.27	-28.00	74.27	265.3%
6011 · Depreciation - Trailers	331.13	231.51	99.62	43.0%
6320 · Home Delivery Paid	105.00	105.00	0.00	0.0%
6325 · Items Damaged by Coop	26.50	167.03	-140.53	-84.1%
6330 · Items Lost by Coop	274.58	346.27	-71.69	-20.7%
6350 · Mileage Paid for Routes	826.20	846.33	-20.13	-2.4%
<b>Total 6000 · Delivery Day Expenses</b>	6,918.73	7,434.20	-515.47	-6.9%
<b>6050 · Admin Expenses</b>				
6052 · Bank Charges	125.60	114.15	11.45	10.0%
6053 · Outreach	75.00	0.00	75.00	100.0%
6056 · Bad Debts	-21.15	658.03	-679.18	-103.2%
6057 · Depreciation-Computers/Software	113.04	109.20	3.84	3.5%
6059 · Advertising and Promotion	77.50	0.00	77.50	100.0%
6065 · Insurance	200.01	427.43	-227.42	-53.2%
6072 · Accounting Fees	627.48	580.00	47.48	8.2%
6076 · Telephone	60.66	60.00	0.66	1.1%
6360 · Paypal Fees Paid	1,021.36	842.08	179.28	21.3%
<b>Total 6050 · Admin Expenses</b>	2,279.50	2,790.89	-511.39	-18.3%
<b>6060 · Equipment</b>				
6061 · Ice Chests and Tables	121.20	0.00	121.20	100.0%
<b>Total 6060 · Equipment</b>	121.20	0.00	121.20	100.0%
<b>6074 · Producer Inspections</b>				
6077 · Inspection fees pd to inspector	25.00	0.00	25.00	100.0%
6078 · Inspection Travel Expense	25.50	0.00	25.50	100.0%
<b>Total 6074 · Producer Inspections</b>	50.50	0.00	50.50	100.0%
6075 · Postage	106.30	0.00	106.30	100.0%
<b>6100 · Admin Supplies</b>				
6110 · Stationery and Printing	17.72	0.00	17.72	100.0%
6115 · Office Supplies	262.66	0.00	262.66	100.0%
<b>Total 6100 · Admin Supplies</b>	280.38	0.00	280.38	100.0%
<b>6200 · Website</b>				
6240 · Internet Expense	208.66	272.10	-63.44	-23.3%
6250 · Depreciation-Software Developm	542.10	450.86	91.24	20.2%
<b>Total 6200 · Website</b>	750.76	722.96	27.80	3.9%

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	Jul 11	Jul 10	\$ Change	% Change
<b>6400 · Payroll Expense</b>				
6401 · General Manager	2,123.08	0.00	2,123.08	100.0%
6499 · Payroll Tax Expense	273.17	0.00	273.17	100.0%
6798 · Payroll Processing Fees	203.28	0.00	203.28	100.0%
6400 · Payroll Expense - Other	784.22	0.00	784.22	100.0%
<b>Total 6400 · Payroll Expense</b>	3,383.75	0.00	3,383.75	100.0%
<b>6500 · Contract Worker Expenses</b>				
6570 · Bookkeeping Contract Labor	1,492.00	675.00	817.00	121.0%
6580 · General Manager	0.00	1,998.34	-1,998.34	-100.0%
<b>Total 6500 · Contract Worker Expenses</b>	1,492.00	2,673.34	-1,181.34	-44.2%
<b>7500 · Cost of Products for Sales</b>				
7501 · Production Cost of Fundraiser	0.00	28.88	-28.88	-100.0%
<b>Total 7500 · Cost of Products for Sales</b>	0.00	28.88	-28.88	-100.0%
<b>8000 · OP Center Expenses</b>				
8001 · OP Center Rent	900.00	700.00	200.00	28.6%
8002 · OP Center Maintenance	145.00	145.00	0.00	0.0%
8003 · OP Center Utilities	190.61	167.02	23.59	14.1%
8004 · OP Center Repairs	31.26	38.11	-6.85	-18.0%
8007 · OP Center Depreciation	766.32	766.32	0.00	0.0%
8008 · OP Center Alarm	0.00	22.00	-22.00	-100.0%
<b>Total 8000 · OP Center Expenses</b>	2,033.19	1,838.45	194.74	10.6%
9002 · ST Flow through	0.00	0.00	0.00	0.0%
9003 · CF Flow through	0.00	0.00	0.00	0.0%
<b>Total Expense</b>	17,416.31	15,488.72	1,927.59	12.5%
<b>Net Ordinary Income</b>	-3,610.95	-2,365.77	-1,245.18	-52.6%
<b>Net Income</b>	<b>-3,610.95</b>	<b>-2,365.77</b>	<b>-1,245.18</b>	<b>-52.6%</b>